

Press Release

Labomar accelerates technological innovation: new patent and Euro 6.9 million investment in dedicated liquid solutions line

Leading nutraceutical company targets increased production capacity and - through the efforts of the Labomar Research team - scientific research

Founder and Chief Executive Officer Walter Bertin: *"Investments and new technologies will enable us to boost competitiveness to increasingly meet the needs of our customers"*.

Istrana (TV), June 21, 2024 - **Labomar S.p.A.** is accelerating **technological innovation** to give new impetus to **productivity** and confirms its commitment to **scientific research**.

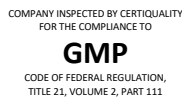
With an investment of Euro 6.9 million, the leading international nutraceutical company specialising in the research, development, and contract manufacturing of food supplements, medical devices, foods for special medical purposes, and cosmetics, seeks to **increase its production capacity** in the area of **liquid solutions**, delivering **up to 25 million more pieces per year** thanks to a **new fully automated line**.

We announce also the filing of a **new patent**, the 17th since Labomar's founding: a **formulation** capable of **improving the stability and compliance of food supplements in liquid form** containing **probiotics**, making them more readily available to consumers.

"Quality and innovation are our strengths and are the cornerstones of continuous improvement in terms of both products and processes, with the goal of offering customers an increasingly effective and cutting-edge service" stated Labomar founder and Chief Executive Officer **Walter Bertin**. *In fact, the major investment made will allow us to establish the production capacity for a line that is fundamental to our business. We will therefore not only be able to significantly cut delivery times, increasing competitiveness, but will also be able to keep up with the ever-increasing pace of the market. In addition, with the new patent, we are able to further boost the liquid solutions category by meeting the needs of our partners"*.

Regarding the investment in new machinery, the company purchased a **fully automated line** equipped with state-of-the-art technology that can **speed up and streamline** the entire **liquid solution** production process. Its installation required the **adjustment of the production area of the L3 plant**, in Istrana (TV), with the relocation of part of the warehouse and therefore the recovery of an additional 800 square metres to house the new line.

The **first commercial batch** was packed in recent weeks.



Designed and built by the Italian location of the **Romaco Group**, a world leader in process and packaging technologies, the plant is named the "Romaco Liquid Filling & Packaging Line" and is capable of autonomously managing the entire production cycle of syrups in multi-dose packs. A key product category in the company's growth strategy, which in fact accounts for **more than 20% of all pieces made in 2023**.

This latter figure is even more significant when considered within the context of the major **European market**, where **liquid solutions** are among the most popular forms and account for **15% of sales**. And Labomar, thanks to its new production capacity combined with its liquids expertise acquired over the years, now has a portfolio of **ready-to-sell products**, particularly medical devices, through which it is able to accompany, in a prompt manner, companies wishing to enter this business segment.

In this context, the development of the new patented technology in the area of liquid solutions, launched in 2022 by **Labomar** Research's team, assumes even greater significance. Specifically, the work addresses an issue typical of **suspensions**: heterogeneous mixtures composed of insoluble solid particles (in this case, **probiotic** microorganisms) dispersed in a **liquid**, which by their nature are often **subject to the formation of aggregates that settle to the bottom**. The development of an innovative pool of substances makes it possible to stabilize the product and **reduce particle sedimentation**, thus facilitating the **resuspension** of probiotic microorganisms after shaking the liquid. Moreover, this new composition has been formulated with additives that comply with specific regulations, making it **suitable even for paediatric age children**.

In recent months, this research activity has been completed with the filing of a "Patent for Invention" application with the Italian Patent and Trademark Office. This news was first presented at *Vitafoods Europe*, the flagship exhibition for the nutraceutical industry held in Geneva last May, attracting the interest of many visitors.

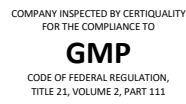
Labomar Profile

Founded by Walter Bertin in Istrana (province of Treviso) in 1998, Labomar is specialised in the development and production of food supplements, medical devices, foods for special medical purposes and cosmetics for third parties. Over more than 25 years, Labomar has built a business model which sets it apart from its competitors and generates value for all stakeholders, providing a comprehensive service and a high quality and productivity standard.

The Company boasts a well structured and cutting-edge research and development department with a particular focus on innovation, a commercial team which reacts quickly to market demands and a high level of product differentiation thanks to its proprietary patents and formulas.

Following the acquisitions of Labomar Canada, the Welcare Group and Labiotre Srl, in 2022 Labomar focused on maximising the synergies among the various companies, pooling resources and expertise to expand its product portfolio, enter new markets and streamline certain processes, including through the best practices brought by each of the Group companies.

After a time on the EGM segment of the stock market, which ended in September 2023, Labomar's shareholder structure now includes Charterhouse, one of the oldest private equity firms operating in Europe. This is once again testament to the Company's attention on overseeing the market and planning its growth.



LABOMAR

Labomar whole-heartedly believes in a business system based on sustainability and a real concern for people, the environment and the community. It therefore by 2020 had gained Benefit Company status and later obtained B-Corp™ Certification. This is testament to the Company's decision to join a global movement of enterprises meeting elevated social and environmental impact standards.

For further information:

Labomar Press Office

Thanai Bernardini - +39.335.7245418 - me@thanai.it

Margherita Bertolo - +39.328.5574976 - margherita.bertolo@thanai.it

Alessandro Bozzi Valenti - +39.348.0090866 - alessandro.valenti@thanai.it