











Press release

Labomar obtains new Euro 45 million credit line to support Group's organic growth plan

Banca Finint helped the company structure the transaction, which was supported by BNL BNP Paribas, Cassa Depositi e Prestiti, Intesa Sanpaolo and UniCredit

Labomar Founder and Chief Executive Officer Walter Bertin: "This funding will allow us to accelerate our development and respond to the needs of a dynamic and ever-changing market".

Istrana (TV), February 04, 2025 — Labomar SpA, a leading international nutraceutical company specialising in the research, development, and contract manufacturing of dietary supplements, medical devices, foods for special medical purposes, and cosmetics, has obtained a Euro 45 million loan which will enable the Group founded by Walter Bertin in 1998 to grow further.

The proceeds will be deployed to support the ambitious investment plan of the Group of Companies led by Labomar, and particularly for the purchase of new production lines for its European (Italy and Spain) and North American (Canada) plants. The resources will also be used to complete the new centralised logistics plant in Istrana (Group's headquarters in Treviso) which over the medium-term will double the storage size, according to the Business Plan shared with the transaction's partner banks.

The investment, undertaken by a syndicate of national banks consisting of BNL BNP Paribas as Agent Bank, Cassa Depositi e Prestiti, Intesa Sanpaolo and UniCredit, comprises a Euro 35 million term line with a 7-year term and a Euro 10 million revolving line with a 4 1/2-year term.

Co-ordinated by BModel, in the person of founder Claudio De Nadai, and the Charterhouse Capital Partners team, a Private Equity Fund that holds a stake in Labomar, led by Partner Antonio di Lorenzo, Banca Finint supported Labomar as a preferred partner in constructing the transaction.













As Debt Advisor, Banca Finint supported Labomar's management in selecting the most appropriate technical instruments and the syndicate of lenders, in the appraisal process, the negotiation of the terms and conditions of the loan, and in finalising the contractual documents.

Studio Legale Pavia e Ansaldo, with a team led by partner Mia Rinetti, supported Labomar in the legal aspects and for the drafting of all ancillary contracts, while the funding bank syndicate was supported by Studio Legance, with a team led by partner Tommaso Bernasconi.

"This funding will allow us to accelerate the growth set out in our strategic plan" stated Labomar founder and Chief Executive Officer Walter Bertin. "We are in fact confident that the investment in new plants and the expansion of our production capacity will enable us to better respond to the needs of an ever-changing global market, improving operational efficiency and ensuring increasingly high quality standards. We are ready to tackle this new phase of development with great energy and enthusiasm."

<u>Labomar Profile</u>

Founded by Walter Bertin in Istrana (province of Treviso) in 1998, Labomar is specialised in the development and production of food supplements, medical devices, foods for special medical purposes and cosmetics for third parties. Over more than 25 years, Labomar has built a business model which sets it apart from its competitors and generates value for all stakeholders, providing a comprehensive service and a high quality and productivity standard.

The Company boasts a well structured and cutting-edge research and development department with a particular focus on innovation, a commercial team which reacts quickly to market demands and a high level of product differentiation thanks to its proprietary patents and formulas.

Following the acquisitions of Labomar Canada, the Welcare Group and Labiotre Srl, in 2022 Labomar focused on maximising the synergies among the various companies, pooling resources and expertise to expand its product portfolio, enter new markets and streamline certain processes, including through the best practices brought by each of the Group companies.

After a time on the EGM segment of the stock market, which ended in September 2023, Labomar's shareholder structure now includes Charterhouse, one of the oldest private equity firms operating in Europe. This is once again testament to the Company's attention on overseeing the market and planning its growth.

Labomar whole-heartedly believes in a business system based on sustainability and a real concern for people, the environment and the community. It therefore by 2020 had gained Benefit Company status and later obtained B-Corp $^{\text{TM}}$













Certification. This is testament to the Company's decision to join a global movement of enterprises meeting elevated social and environmental impact standards.

For further information:

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