

Press release

**Labomar - new funding of up to Euro 120 million
to support the growth and goals of the 2025-2028 business plan**

The transaction, which involves the issuance of a bond, strengthens the Group's financial structure and supports growth in the European and North American markets

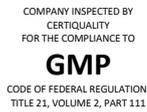
Labomar Founder and Chief Executive Officer Walter Bertin: *"This is a strategic step for the future of the Group, laying the foundation to double its size over the next four years"*

Istrana 07.11.2025 - Labomar SpA, an international nutraceutical company specialising in the research, development and contract manufacturing of dietary supplements, drugs, medical devices, foods for special medical purposes and cosmetics, has received funding of up to **Euro 120 million** to support the Group's growth and international expansion.

The new arrangement, centring on financial instruments that combine flexibility, solidity and sustainability, will enable Labomar to support on an ongoing basis its 2025-2028 business plan, which includes the **completion of the new Hub L6** built at the Istrana (TV) headquarters, set to become an integrated production and logistics ecosystem, the expansion of **the subsidiary Labomar Canada**, engaged in the North American pharmaceutical, cosmetic and nutraceutical sectors, with an expansion of 1.400 sq. mtrs. so as to bring on stream new technologies and boost production capacity, and the **entry into new high-potential overseas markets**.

The transaction involves the subscription of a guaranteed, non-convertible, variable-rate senior bond with a PIK (Payment in Kind) option, for a total principal amount of Euro 120 million and maturity in 2032. The PIK option allows the company to pay interest through the issue of new bonds instead of cash, improving financial flexibility and providing a greater capacity to invest in strategic growth projects, including M&A's.

The bond has been underwritten by **Tikehau Capital**, a global alternative asset manager, and is linked to ESG targets that may reduce the cost of the funding upon the achievement of specific



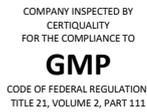
sustainability milestones. Its objectives include also the funding of part of the recent acquisition of the Finnish company **Pharmia Holding Oy**, which specialises in the development and production of food supplements, probiotics and medical devices, the consolidation of its subsidiaries in Italy and overseas, the acceleration of production investments in the Group's key markets, primarily North America and Europe, and to support the further acquisitions that it plans to conclude over the next two years.

*"This transaction represents a strategic step for Labomar's future, as it allows us to equip ourselves with a more flexible, modern financial structure that is consistent with our growth ambitions" underlines **Walter Bertin, founder and Chief Executive Officer of Labomar**, "We are laying the foundations for doubling the Group's size in the medium term by investing in innovation, production capacity and sustainability. We pursue this path together with all the people at Labomar: their passion and professionalism will allow us to continue to be key players in the evolution of nutraceuticals and beyond, bringing innovation and well-being to new markets".*

The first tranche of the bond, with a total nominal amount of Euro 100 million, was issued at the end of September 2025. Thereafter, the company will have the option to issue additional tranches up to a total maximum amount of Euro 20 million, for a total of Euro 120 million.

As part of the transaction, which was coordinated by an in-house team consisting of Antonio di Lorenzo, Claudio De Nadai and Nicola Tomasini, BModel acted as Corporate Advisor to Labomar S.p.A., while the Team of Marina Balzano (Orrick, Herrington & Sutcliffe) and Tommaso Bernasconi (Legance) coordinated the legal and contractual aspects of the various contractual counterparties.

Banca Finint acted as paying agent, issuing agent, calculation agent and security agent, with a team managed by Antonio di Nuzzo, Head of Debt Issuance & Issuer Agent Services, and Giovanni Martuzzo, Head of Debt & Collateral Management Services, while the Tikehau Capital team was coordinated by Martino Mauroner, Head of Private Debt Italy and Deputy Head of Private Debt for Tikehau Capital.



Founded by Walter Bertin in Istrana (province of Treviso) in 1998, Labomar is specialised in the development and production of food supplements, medical devices, pharmaceuticals, foods for special medical purposes and cosmetics for third parties. Over more than 25 years, Labomar has built a business model which sets it apart from its competitors and generates value for all stakeholders, providing a comprehensive service and a high quality and productivity standard.

The Company boasts a well structured and cutting-edge research and development department with a particular focus on innovation, a commercial team which reacts quickly to market demands and a high level of product differentiation thanks to its proprietary patents and formulas.

Following the acquisitions of Labomar Canada, the Welcare Group, Labiotre Srl and Laboratorios Entema, in addition to the undertaking of a stake in Sphera, Labomar focused on maximising the synergies among the various companies, pooling resources and expertise to expand its product portfolio, enter new markets and streamline certain processes, including through the best practices brought by each of the Group companies.

After a time on the EGM segment of the stock market, which ended in September 2023, Labomar's shareholder structure now includes Charterhouse, one of the oldest private equity firms operating in Europe. This is once again testament to the Company's attention on overseeing the market and planning its growth.

Labomar whole-heartedly believes in a business system based on sustainability and a real concern for people, the environment and the community. It therefore by 2020 had gained Benefit Company status and later obtained B-Corp™ Certification. This is testament to the Company's decision to join a global movement of enterprises meeting elevated social and environmental impact standards.

For further information:

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